

DEALMAKERS AWARD

MAY 5, 2025

Introducing the Dealmakers Award



Eligibility Requirements



- Active CCIM Designation
- Transaction Type within one of the five designated categories:
 - Industrial
 - Office
 - Multifamily
 - Retail
 - Specialty (land, medical, entertainment, hospitality, etc.)
- Transactions completed between January 1 - December 31 of the prior calendar year

Submission Process

- Submit deal to the local chapter by the posted deadline
- Chapters will submit winners to The CCIM Institute headquarters by the posted deadline for national consideration



Evaluation:



Chapter-level submissions

Reviewed by a local panel formed by the chapter utilizing the Scoring Rubric which is weighted based on the following criteria:

- Deal Size (30%):
- Complexity (25%):
- Innovation (20%):
- Market Impact (25%):

National-level submissions

Reviewed by a panel comprised of CCIM committee members and leadership, utilizing the scoring rubric.

Program Timeline 2025



- [] May 5 – Announcement of Program Launch
 - Distribution of guidelines and promotional materials.
 - Webinar covering program details, tools, and Q&A.
 - Chapter submissions open.

- [] June 30 – Chapter Submission Deadline
 - Review and determine local chapter winner.

- [] August 1 – Chapters announce local winner
 - Order chapter Dealmakers awards

- [] August 15 – Chapter-level Dealmakers Award winners submitted for National consideration.

- [] October – National winners recognized at the Fall Forum.

Program Timeline 2026



- [] January – Chapter Submissions open

- [] March 31– Chapter Submission Deadline
 - Review and determine local chapter winner.

- [] May 30– Chapters announce local winners
 - Order chapter Dealmakers awards

- [] June 15 – Chapter-level Dealmakers Award winners submitted for National consideration.

- [] October – National winners recognized at the Fall Forum.

Chapter Toolkit

- Program Overview
- Promotional Materials
- Scoring tool
- Landing page
- Award ordering process



Awards

- \$400 stipend
- Multiple award style options
- Convenient online ordering site





DEALMAKERS AWARD

- Landing page
- Toolkit
- Awards

Questions?

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Watch webinar [here](#)