

THE CCIM INSTITUTE

Advancing the Commercial Real Estate Profession

Dealmakers Award Submission Form

The Dealmakers Award program honors and celebrates the exceptional accomplishments of CCIM designees. The award elevates the profiles of CCIM professionals by recognizing their outstanding contributions to the commercial real estate industry.

To be considered for the Dealmakers Award, complete this form, outlining a closed commercial real estate deal that you've taken part in, including supporting documents (e.g. contracts, financial statements, property images), and **submit** the completed application to **your local chapter by March 31**.

For questions regarding submission, contact elpasoccim@gmail.com.

Chapter winners will be announced by May 5th at Cinco De Mayo Chapter Event and will be elevated for National consideration. National winners will be announced during The CCIM Institute Fall Forum.

Evaluation criteria:

Deal Size (30%):	<ul style="list-style-type: none">• The monetary value of the transaction and its relative importance within the market context.• Emphasis on significant transactions that demonstrate financial acumen and market influence.
Complexity (25%):	<ul style="list-style-type: none">• Evaluation of challenges addressed during the deal process, including legal, financial, and logistical hurdles.• Recognition of the nominee's problem-solving abilities and strategic thinking.
Innovation (20%):	<ul style="list-style-type: none">• Creative approaches to structuring the transaction, incorporating unique solutions to overcome barriers.• Utilization of advanced market insights, technology, or unconventional methodologies.
Market Impact (25%):	<ul style="list-style-type: none">• Assessment of how the transaction contributed to market growth, revitalization, or long-term sustainability.• Examples may include job creation, community enhancement, or positive environmental outcomes.

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Section 1: Member Information

Full Name:

CCIM Designee Number:

Chapter Affiliation:

Email Address:

Phone Number:

Section 2: Award Category

(Select one category for transaction)

- Industrial
- Office
- Multifamily
- Retail
- Specialty (*land, medical, entertainment, hospitality, etc.*)

Section 3: Transaction Details

(Provide comprehensive details aligned with the evaluation criteria)

1. Deal Size

- **Total Transaction Value:** \$
- **Transaction Type** (*e.g., Sale, Lease, Financing, Equity Investment*):
- **Size of Property** (Square Feet/Acres):
- **Market Comparison:** How does this deal compare to similar transactions in your region? Provide context regarding its significance.

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2. Complexity

- **Challenges Overcome:** Describe any financial, legal, zoning, environmental, or logistical challenges that required strategic solutions.

- **Unique Structuring:** Did this transaction require creative deal structuring, multi-party negotiations, or special financing mechanisms?

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3. Innovation

- **Creative Solutions:** How did you introduce innovation in structuring, financing, or leveraging technology for this deal?

- **Use of Data and Market Intelligence:** Did this deal involve advanced data analytics, sustainability initiatives, or new market strategies?

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4. Market Impact

- **Economic Contribution:** How does this transaction benefit the local, regional, or national market?

- **Community and Industry Influence:** Did this transaction create jobs, revitalize a district, or set a new standard in the industry?

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Section 4: Role in Transaction

(Describe your role in executing the transaction. Examples include Buyer Representative, Seller Representative, Financing Partner, Deal Coordinator, etc.)

- **Role in the Deal:**
- **Key Responsibilities:**

- **Collaborating Parties; was this a CCIM-to-CCIM deal (if applicable):**

Section 5: Supporting Documents

You may provide multiple supporting documents relevant to your transaction, ensure documents are clearly labeled. Examples include but not limited to:

- Finalized contracts or agreements
- Financial analysis reports
- Market research or comparative transaction data
- Property photos or site plans

Submission Confidentiality level (required)

- Public / OK to publish
- Publishable with redactions _____

Submission Confirmation

By submitting this form, I confirm that all the information provided is accurate and complete and that this submission meets the eligibility requirements and evaluation criteria set forth by The CCIM Institute.

Signature (Typed Name):

Date: